

Treasurer's Report

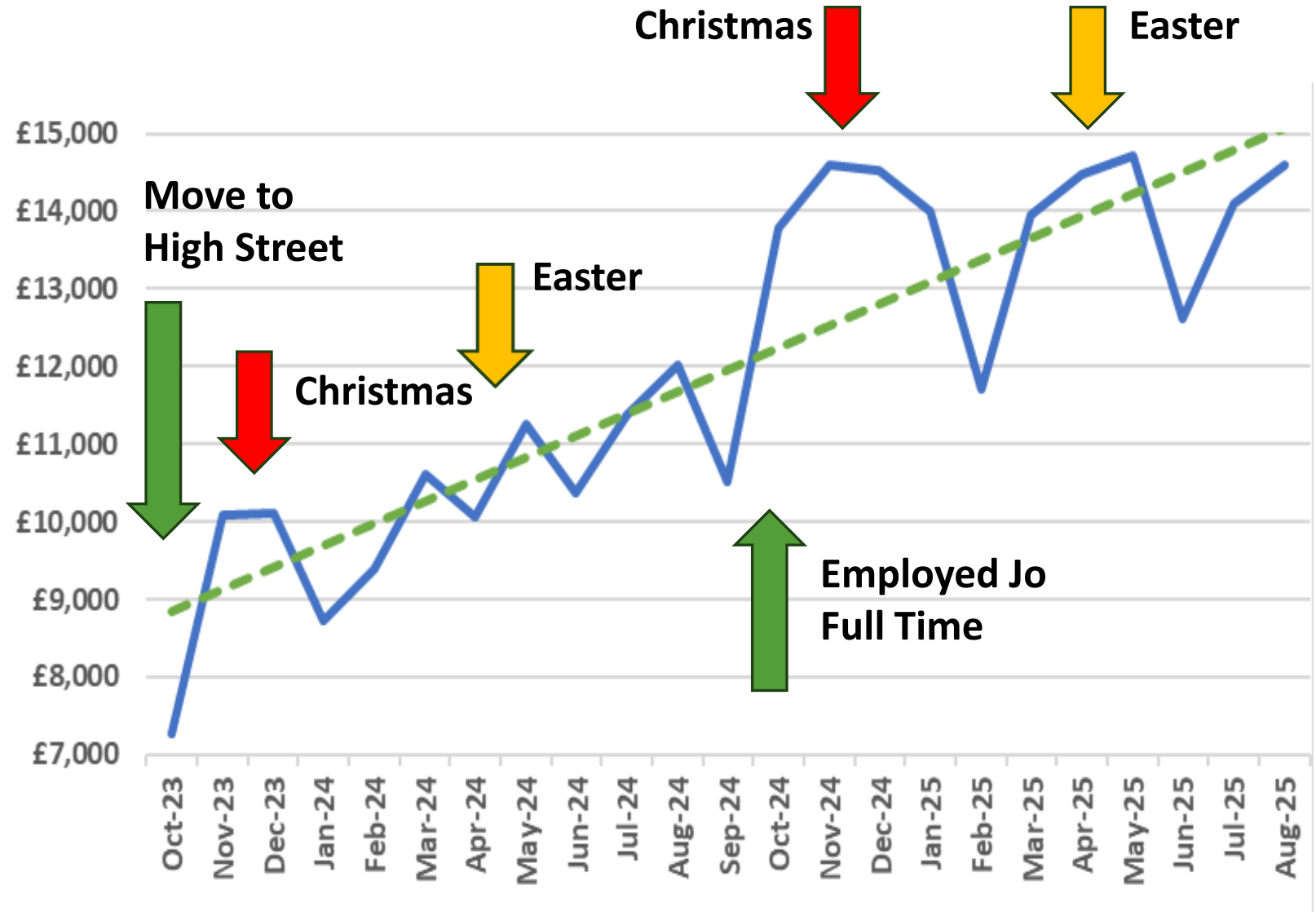


- Sales Figures - The Green Gram is still growing!
- Healthy Financial Position
- Profitability
- Plastic Saving Figures and Reducing Waste
- Best Sellers

The Green Gram is still growing!

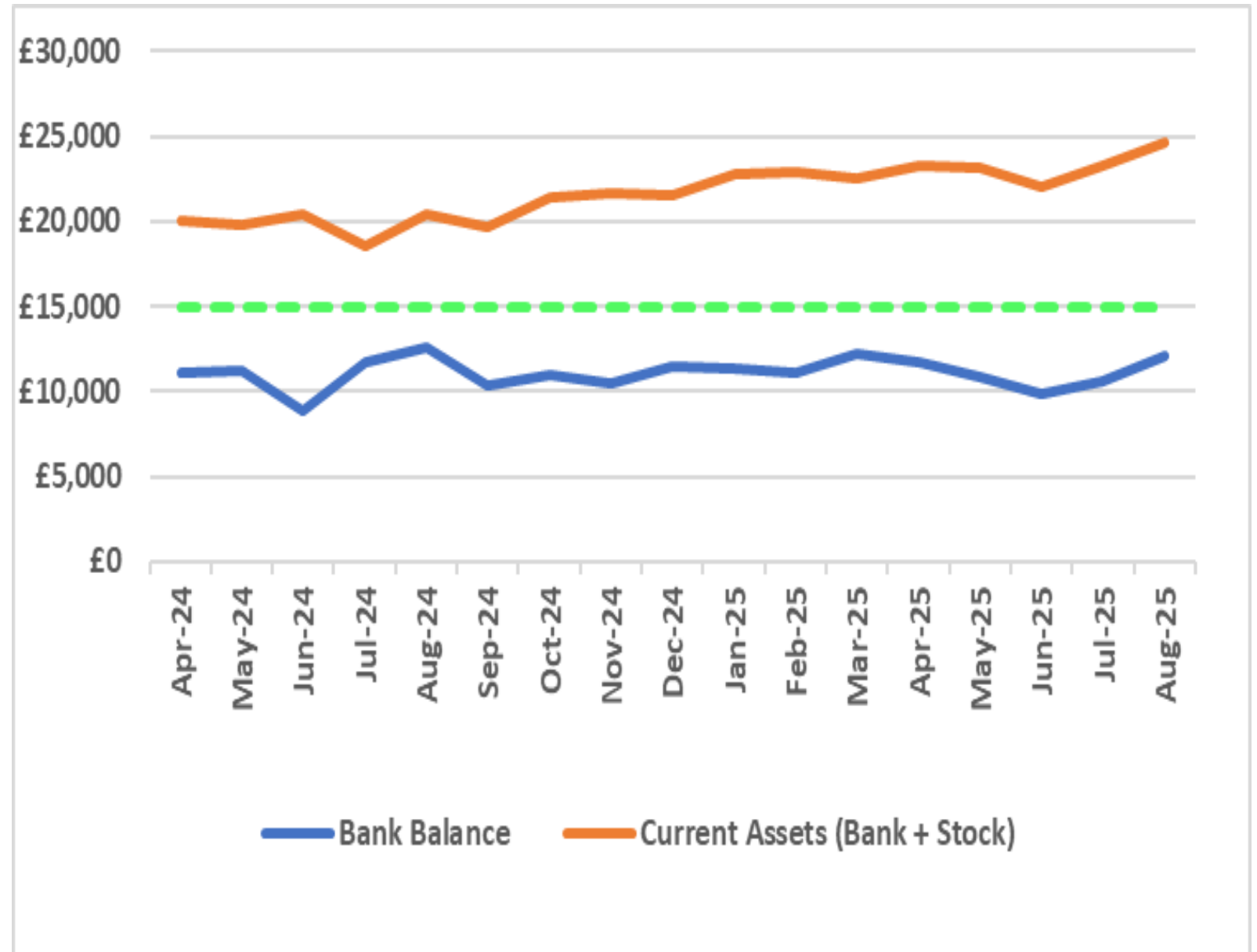
- The trend is still up with sales having doubled since moving into the High Street!
- Turnover from the previous set of accounts has increased by 57%. In financial terms nearly £50,000
- Seasonal effect on Sales

Sales Figures Oct 23 – Aug 25



Healthy Financial Position

- The Bank Account is steady at between about £10,000 and £13,000
- We have stock of approx. £12,000 giving current assets between £20,000 and £25,000
- 3 month reserve policy of £15,000 allowing for back up in case of crisis!
- Lease Renewal



Reinvesting the Profits



Profitability has enabled:

- Jo to be employed as full time Business Manager
- Increase of Outreach activities
- Reinvestment in the shop

Plastic Saving Figures

THE MORE WE SELL
THE MORE WE SAVE!

- Nearly 50,000 containers have been saved in the last 12 months
- We have saved an estimated 110,000 containers since opening.
- Weighing in at over 2 ½ tons!

August Figures



Reducing Waste!



- Thousands of donated containers have been **reused**
- Most plastic containers are returned to the supplier for **reuse** (SESI, Faith in Nature, Coffee tubs, Oil containers)
- Buying in bulk means less packaging and less plastic
- **Reuse** rather than buy new – 2nd hand peanut butter machine, coffee grinder, dishwasher, sweet jars from The Alcove.



Best Sellers for August 2025!

- **Best Selling Individual Food products**
 - Olive Oil £413 – 26kg
 - Peanut Butter £346 -32Kg
 - Supreme Muesli £336 – 53kg
- **Best selling Non-Food products**
 - Laundry liquid (non-bio) £424 -107 kg
 - Spiced Ginger Washing Up Liquid £369 - 112kg
 - Laundry liquid (bio) £274 - 50kg
- **Snacks - 12% of turnover**
 - 1st Place – Dark Chocolate Brazil's £252 weighing in at 12kg

Non-food sales account for about 30% of turnover

GOOD FOR YOU - GOOD FOR THE PLANET

