

Treasurer's Report

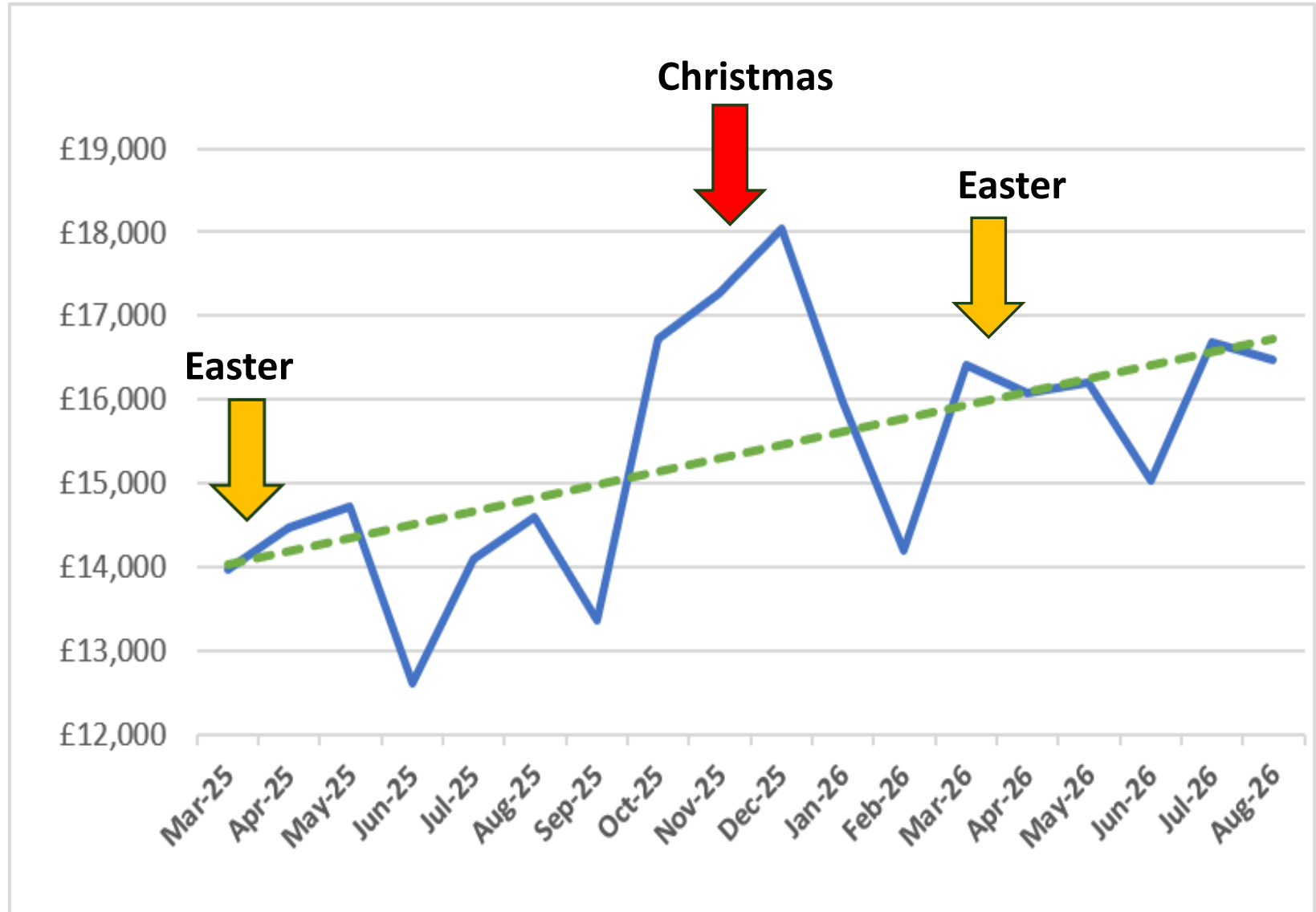


- Sales Figures - The Green Gram is still growing!
- Healthy Financial Position
- Profitability
- Plastic Saving Figures
- Best Sellers

The Green Gram is still growing!

- Seasonal nature of sales. Average daily sales for December over £1000
- The trend is still up. An average of around 20% increase on the same month the previous year.
- Turnover (ex vat) from the previous set of accounts has increased by 23%. In financial terms nearly £32,500.

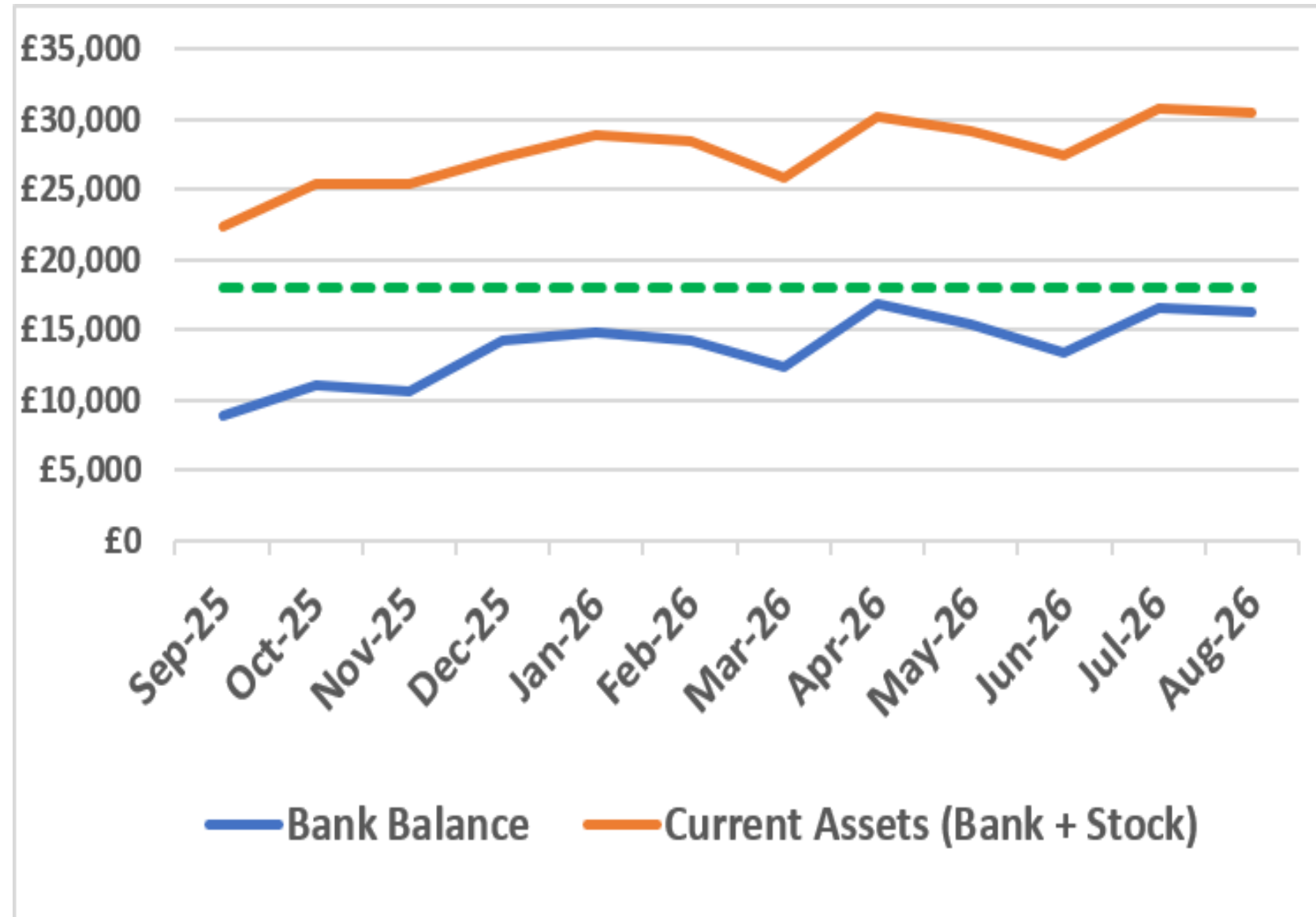
Sales Figures (inc. vat)



Healthy Financial Position

- The Bank Account is increasing gradually. We now have stock of approx. £13,000 giving current assets between £25,000 to £30,000.
- 3 month reserve policy of £18,000 allowing for back up in case of crisis!
- In March we renewed the lease for another 5 years (rent increase of approx. 5%)

Bank account and Current Assets



What happens to any profits?



- Community Grants
- Reinvestment in the shop
 - Another nut butter machine
 - Air Conditioning
- Increase of Outreach activities

THE MORE WE SELL THE MORE WE SAVE!

- Over 160,000 containers saved since opening. 50,000 in the last year.
- Weighing in at over 3 ½ tonnes.
- Now saving over 100 kg of plastic a month.
- Oat Milk Powder sales since January has saved over 460 tetrapaks.



Plastic Saving Figures





August Best Sellers – Non-Food

Non-Food accounts for about 30% of our sales

	Quantity	Sales
Non-Bio Laundry Liquid	139 kg	£592
Spiced Ginger Washing Up Liquid	102 kg	£347
Vinegar for Cleaning	59 kg	£128

Favourite “flavour” in our Faith in Nature range – **Orange & Grapefruit**



August Best Sellers – Food Refills

By Sales	
Olive Oil	£504
Fordingbridge Roast - Coffee	£369
Peanut Butter	£350

By Quantity	
Organic Jumbo Oats	55 kg
Granola	55 kg
Supreme Muesli	41 Kg

By Number of Transactions	
Pumpkin Seeds	147
Walnuts	118
Sunflower Seeds	112

GOOD FOR YOU - GOOD FOR THE PLANET



Community Grants



Organisation	Project	Amount Recommended
1st Fordingbridge Scouts	Replacement cookery utensils	£200
Breamore School	Pond plants and wildlife homes for refurbished pond	£250
Damerham Tea and Chat	Purchase of Gazebo	£61
Fordingbridge Turks (Minis)	Purchase of mini goals	£267
Making Memories Matter	Purchase of craft resources etc.	£250
The Branch	Facilitator for post-natal group	£250
Western Downland School	Nest Cameras	£200
Total		£1478